Hash Tree Company markets their trees at several Trade Shows during January and February.
Marketing is also done by telephone and direct contact with our customers, as well as catalog mailings to current and potential customers.
Each Spring, Hash Tree Company plants several varieties of conifers. Much of this planting is done by area high school students.
Also in the spring, smaller trees are basal pruned to keep the branches 8 to 10 inches off the ground for easier harvesting as well as spider mite control.

During the summer, trees at Hash Tree Company are pruned for health and aesthetic purposes. Tall and double tops are pruned as well as erratic growth.
Trees and/or the ground are sprayed with herbicides and/or pesticides with the mist sprayer.
In late summer and early fall, trees at Hash Tree Company are inventoried for size and grade.

And entered into the computer.
When a customer places an order, the necessary trees are tagged with ribbons denoting the customer and the size of the tree.
The first step after tagging, is tying the tree to make it easier to dig and handle and to protect it throughout the shipping process. These pictures show machine tying but trees can also be tied by hand.
Hand tying
In cases where the tree is too large for the machine tyer, the tie ring is used. These trees will be dug with the 80” spade.
Finishing the tying process with the tie ring.
Lining the tree so that the stump is in the center of the ball, (lining).

Once lined, the tree is dug.
Once dug, the tree is moved to an area where it is easily accessed by the yarding truck.

The bottom of the tree is then cut so it will fit in the basket and always stand upright.
Then the tree is set in the basket so that the ground crew can pin the burlap and tie the basket and tree with twine.
During fall dig the spade is watered in (normally 50 gallons per tree). This picture shows lining and watering.

The tree is being moved to an accessible area.
Cutting the bottom to fit the basket and keep the tree upright.

Setting the tree
80” Spade

Lining

Setting the spade
Digging the tree

Moving the tree for easy access
Prepping the tree for setting

Setting the tree
Gathering trees in the field to go to the loading area.

Unloading trees in the yard which will then be sorted by a machine on the ground.
After the trees have been yarded and sorted, loading a truck begins.

After the yarding truck brings the trees to a yard, they are sorted according to size and ribbon color.
When loading a truck, Hash Tree Company tries to maximize the capacity of the load by either volume or weight insuring the customer gets the most out of his dollar.
Using the self-loader to start loading a truck of large trees. Small trees were put in place first to maximize space for the large trees.

The self-loader is going to lay the tree over as it is too large to do by hand.
Loading large trees. The root ball weighs approximately 7500 pounds.
Hash Tree Company has fields in a 300 square mile area including Northern Idaho, Western Montana and Eastern Washington. The same steps that are taken at our Princeton Farm are also performed at the fields we travel to.